

SESSION 2017

BTS Transport et Prestations Logistiques

ÉPREUVE ÉCRITE DE LANGUE VIVANTE

ANGLAIS

Durée : 2 heures

Coefficient 3

Dictionnaire unilingue autorisé

Calculatrice interdite

TRAVAIL À FAIRE PAR LE CANDIDAT

I. COMPREHENSION

10 points

A rédiger en **FRANÇAIS**

Vous êtes Dominique Beaugard et vous travaillez pour le fabricant français de pièces auto Autoview qui produit des rétroviseurs pour le constructeur japonais Toyota. Votre site de production est situé à Leicester dans les East Midlands. Votre directeur, Jean-François Martin, mécontent des prestations de votre partenaire de transport routier, vous a demandé de rechercher une solution alternative. Dans une note de service vous lui faites part de ce qui a retenu votre attention dans le document intitulé *Passenger Trains Increasingly Used to Transport Urgent Shipments*.

II. EXPRESSION

10 points

A rédiger en **ANGLAIS**

Convaincu par ce que vous lui avez présenté, Jean-François Martin vous demande de prendre contact par courriel avec la société Bio FastTrack afin de leur soumettre vos attentes et d'envisager un éventuel partenariat.

Dans ce courriel vous aborderez les points suivants :

-Vous présenterez brièvement votre entreprise : Autoview, située à Leicester dans les Midlands au Royaume Uni et fabricant de pièces automobiles, spécialisée dans la production de rétroviseurs* pour le constructeur japonais Toyota.

-Vous expliquerez les raisons de votre mécontentement envers votre transport routier actuel : pièces régulièrement endommagées (bris de glace...), retards de livraison et pertes occasionnelles de colis.

-Vous demanderez un devis pour un transport effectué de façon régulière :

| | |
|----------------------------------|--|
| Enlèvement : | Entrepôt Autoview, Leicester |
| Livraison : | Usine Toyota, Burnaston |
| Jours et horaires d'enlèvement : | Lundis et mardis avant 10h00 |
| Fréquence : | hebdomadaire |
| Conditionnement : | Palette de 10 cartons contenant chacun 8 rétroviseurs. |
| Dimension des cartons : | Longueur 60cm, largeur 40cm, hauteur : 50cm, poids d'un carton 2kg |
| Quantité par envoi : | 10 palettes |

Vous : Dominique Beaugard, DBeaugard@Autoview.com
Votre contact chez Bio FastTrack : John Smith, JohnSmith@BFT.com

Vous veillerez à respecter les formules et salutations d'usage dans la rédaction d'un courriel.

**Rétroviseur : rear-view mirror*

Passenger trains increasingly used to transport urgent shipments

The number of time-critical biological samples carried on passenger trains in the UK has increased by 100% over the last 12 months, with other urgent products including documents, auto parts, and perishables also using the new specialist freight transport system.

5 Companies around the UK running clinical trials where samples need to be tested daily in London laboratories have found the speed and reliability of these 'Bio FastTrack' services especially useful, according to shippers and their delivery partners.

10 "For instance, if there is a problem with the sample and a second needs to be taken, we can still get it tested on the same day and that person's clinical trial is not invalidated – or, in other cases, treatment is not delayed," said a spokesperson for one Nottingham-based drug-development company.

15 'Bio FastTrack' is a partnership between InterCity RailFreight (ICRF) and WEGO Carbon Neutral Couriers. The products are carried in sealed containers in dedicated lockers on the trains and delivered and collected by WEGO Carbon Neutral Couriers at the stations at either end.

20 Jeff Screeton, ICRF managing director, said the temperature was monitored throughout the whole journey to ensure the specialist packaging maintains the product within the required levels. "This means the whole process is compliant and the products are secure – no hubs, no losses, no damages and no danger of contamination," said Screeton.

He said an increasing number of pathology and medical groups had come to appreciate the advantages of using passenger trains.

25 "Passenger rail services are so regular and so fast that doctors and patients around the country awaiting biopsy and other test results can get the answer on the same day when the samples need to be sent to laboratories in London," he explained. "And at a much lower cost – up to 25% cheaper than traditional same-day couriers, and less than half the cost of bespoke couriers."

30 The service launched in conjunction with East Midlands Trains in 2014 to carry time-critical bio samples for one of the world's largest pathology groups. "They have recommended our service to their customers and we are also expanding the service as we talk to more train operators and more potential customers in other parts of the country," added Screeton.

35 ICRF said passenger trains leave Nottingham and Sheffield every 30 minutes and travel at up to 125 miles per hour to arrive in London "much sooner than the road transport service alternative". Packages are also loaded in Leicester, Derby and East Midlands Parkway – where the train stops for only 90 seconds.

"Obviously using trains is more environmentally friendly than using road transport but we understand that price, reliability and speed are often more important when customers are making logistics decisions. Our service wins on all points."

Adapted from www.lloydsloadinglist.com, 16 August, 2016